

BUSINESS DEVELOPMENT OPPORTUNITIES CONNECTED TO TRANSPORTATION INDUSTRY SERVICES IN THE BALTIC STATES

**A Hungarian Business Mission to the Baltic Countries
May 4-8. 2014**

Since the Baltic countries (Lithuania, Latvia and Estonia) have regained their political independence from the Soviet Union in the early 1990-es, transportation logistics have been among top priorities of their national scale development projects. The Rail Baltica railway link as well as the Via Baltica road connection are highlighted as priority projects for the Baltic region in the framework of Trans-European Transport Networks (TEN-T) funded by the EU Cohesion Fund. These projects are supposed to link Finland, the Baltic States and Poland and also improve the connection between Central and Northern Europe and Germany.

Needless to say, there are numerous additional business opportunities in Baltic transportation related municipal level infrastructure projects for the involvement of Hungarian transportation industrialists including railway and road traffic designers, infrastructure constructing specialists. The aim of this project is to inform and **call the attention of the receiving Baltic transportation sector representatives and key decision makers to the related Hungarian capacities** and establish a „live” contact between the interested parties for future co-operations.

We are convinced that Hungarian entrepreneurs are in the position and have a good chance to join these projects in many ways. Therefore, a three-station Baltic “Roadshow” has been scheduled by HITA with special focus to attract participation especially from our national:

- railway vehicle industry
- construction industry
- engineering industry
- machinery production

DRAFT PROGRAM

4th May, 2014. Sunday, Tallinn Estonia

Arrival to Tallinn by airplane in the early evening hours. Our suggestion for the accommodation in Tallinn: Nordic Hotel Forum (venue of the Conference) <http://www.nordichotels.eu/en/>

Free evening programme

5th May, 2014. Monday, Tallinn, Estonia

09:00 Opening speech: H.E. Erik Haupt, Ambassador of Hungary

09:10- 10.30 Presentations about the economy of Estonia, and Rail Baltica Project

- Overview about the Estonian economy and the transport sector
- “Rail Baltica Project” - Representative of Ministry of Economic Affairs and Communications
- Trade and Investment in Estonia – Representative of Enterprise Estonia

10.30-10.45 Coffee break

10.45-13.00 Business matchmaking with Estonian companies

13.00-14.30 Buffet Lunch

14:30 Departure to Riga (minibus transfer is provided by HITA)

18:30 Arrival in Riga, Latvia

Or recommendation for the accommodation in Riga:

Radisson Blu Daugava Hotel (venue of the conference and B2B)

<http://www.radissonblu.com/hotel-riga>

6th May, 2014. Tuesday, Riga, Latvia

09:00 Opening speech: H.E. Gabor Dobokai, Ambassador of Hungary

09:10 Overview of the Latvian economy and the transportation sector – Representative of Latvian Investment and Trade Agency

9.40-10.00 Coffee break

10.00-13.00 Business matchmaking with Lithuanian transport sector companies

13.00-14.30 Buffet Lunch

14:30 Departure to Vilnius (minibus transfer is provided by HITA)

18:30 Arrival to Vilnius, Lithuania

Our recommendation for accommodation: Hotel Grata (venue of the conference and B2B)

<http://www.gratahotel.com/en/>

7th May, 2014. Wednesday, Vilnius Lithuania

09.00 – 10.30 Opening speech: H.E. Zoltan Pecze, Ambassador of Hungary

09.10 Overview on Lithuanian transport sector

09.30 Business matchmakings

10.30-10.45 Coffee break

10.45-13.00 Business matchmakings with Lithuanian companies and institutions

13.00-14.30 Buffet Lunch

14.30 Departure to the airport / Free program – *OPTIONAL*

8th May, 2014. Thursday, Vilnius, Lithuania

Departure to the airport as per the flight schedule – *OPTIONAL (official version)*

Additional information about the program:

- Participation is free of charge, please, kindly register at:
<http://companymissionbaltic.questionpro.com>
- Deadline for registration: 1st April, 2014)
- Air tickets and accommodation costs including hotel room reservation is on participants' account.
- Transport of the delegation between the venues as well as the shuttle service from and to the airport of Vilnius and Tallinn is provided and financed by HITA.
- **Working language will be the English. Limited consecutive interpretation from Lithuanian to Hungarian and vice versa as per separate request will be provided in Vilnius.**
- Colour info brochures will be published in Lithuanian, Latvian and Estonian languages informing the local participants about the Hungarian propositions. Therefore, we kindly request you to send your short company introduction in email to judit.vekei@hita.hu not later than 1st April 2014 (*only in case of you would like to publish a different, or longer version compared to the online registration!*).

Thank you. For further information, please, kindly contact:

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